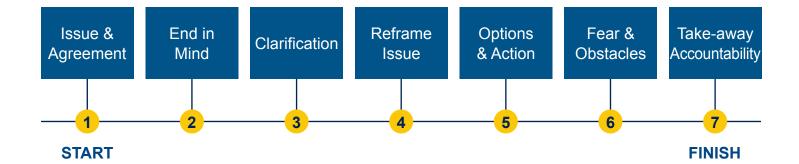
## Timeline of a Coaching Session



- 1. People want to be coached for a specific reason. The first step is to identify the issue(s) and agree on the scope of the coaching session.
- 2. What is the desired outcome? Where are you now? What have you done so far? What are you planning to do next (if anything)?
- 3. The next step is to ask a series of clarifying questions to make sure the issue is... really the issue. Often it is not!
- 4. The question now is if the issue must be reframed. Perhaps not, but usually some reframing is done given the added clarity.
- 5. Now we explore specific actions that can be taken. Options are explored and prioritized.
- 6. If it were easy, we wouldn't need coaches. Fear, judgement and obstacles are facing every action. Helping to remove them are where the magic in coaching lies!
- 7. The session ends with take-aways or "aha's" and a commitment to taking specific actions. Time and place of next meeting are agreed upon.

I look forward to coaching you! All the best, Don



