

Don Phin Workshops

Over the years, many executives I have worked with have asked me to do an in-person workshop or an online Zoom meeting workshop around a specific subject. Sometimes, those subjects are unique to that organization or team and I work as both a facilitator and seek to share insight, creativity, and strategy. These workshops will typically run between 30 and 90 minutes.

1. Creativity and Innovation

As the saying goes, you want to be in front of the wave. Allowing your team to think creatively will not only increase their engagement which should generate bottom line benefits. In this workshop, I'll give them ideas to boost their creative thinking and innovative practices.

2. Managing Difficult Situations

I have been "around the block" as an attorney and adviser. I am often brought in to investigate or manage difficult or high conflict situations. In this workshop, we'll help to diffuse the biggest challenges faced with your team.

3. Time Management

I wanted to get my time management act together, so I read more than a dozen books about time management and then wrote two books about time. In this workshop, I'll show how the quickest way to increase anyone's productivity and opportunities is do better time management. I'll also discuss how we can do a better job of respecting each other's time so we can have some focus hours and not be in a constant state of distraction.



4. The Engaging Leader

I had a wonderful opportunity to do a program on employee engagement for LinkedIn that has been viewed over 150,000 times now. What can your team do to be both more engaging and support the engagement of those they manage.

5. Performance Management

Most performance management approaches are so old school... that they don't work anymore! This workshop helps unearth what does drive performance amongst your team.

6. Attracting and Hiring Great Employees

Every person in management must help bring on the best employees possible. In this workshop, we'll brainstorm ways to better attract and hire great employees.

7. Increasing Retention and Avoiding Turnover

Once you've got great employees... you want to keep them! The fact is, turnover is ridiculously expensive. In this workshop, I'll share both the math associated with turnover and retention and unique strategies and tools.

8. Change Management that Works

We are going through an insane rate of change. There will be no letting up. Our teams must not only respond to change but actually generate it. In this workshop, we'll talk about the three types of personalities when dealing with change – the resisters, the sheep, and the champions.

9. New Manager Training

The fact is, half of the managers out there are better than the other half. New managers are in a very precarious situation. While they may have been promoted due to their skill levels, their ability to manage still needs to be determined. In this workshop, I'll help them avoid traps faced by new managers.

10. Coaching Your Team Members

I have coached executives for many years. In this workshop, we'll talk with your management team about how they can do a better job of coaching the people they manage.

In addition to the above workshops, I am good at facilitating any group brainstorming session.

Before doing any workshop, I will do my homework to make sure I address the issues of concern at your organization.

If interested in doing one or more workshops, please contact me today.



All the best, Don

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